



January 22, 2010

Dear Valued Client,

As promised, I will be keeping you informed of any news or noteworthy matters concerning Andrews International and issues raised by the SEIU Union.

In one of its general statements, the SEIU references various lawsuits and other proceedings brought against Andrews International over the years. In speaking with many of you, it is apparent our clients appreciate that lawsuits are an unfortunate cost of doing business and oftentimes, brought without any merit. In fact, Andrews has never been found to have violated any criminal or civil law or regulation. I believe this validates Andrews International's ethical and legal compliance practices.

Beyond the fact that Andrews International has never been found "guilty" of any civil or criminal act, as a customer of security services you may find it informative that Andrews has one of the lowest--if not the lowest--incident of actions commenced against it compared to other national private security companies.

Based on public records, one of Andrews' national competitors (together with affiliated companies) has been named in approximately 1,500 suits or other complaints. Another national security guard company (with affiliates) has been named in over 250 such claims and litigation. Andrews International has been named in fewer than 50 such suits and claims. It is not my intention to discredit any competitor, which is the reason I have not included the names of the security guard companies mentioned above. Moreover, the hypocritical SEIU itself has been named in hundreds if not thousands of criminal and civil lawsuits, complaints and charges, many resulting in fines, penalties and even jail time.

What is equally worth noting is that the two security companies mentioned above have existing agreements with SEIU, the very union engaged in a smear campaign against Andrews. The SEIU had a similar campaign against these other companies, but stopped once those companies agreed to the Union's demands. Now, the SEIU supports these companies. Obviously, the SEIU's goals are not to educate the public, but rather to use fear tactics to force security companies to enter into a relationship with the Union. Federal law prohibits the SEIU from requiring security companies to recognize unions such as the SEIU, so the SEIU resorts to name calling, mudslinging and other playground antics.

As I have mentioned in previous emails, and as my Company has informed the SEIU, we are not anti-union. Our subsidiary, Advanced Tech Security has and will continue to recognize unions when lawful, appropriate and in the best interests of our customers and employees. What I cannot do is recognize the SEIU or any other union simply to stop some negative publicity campaign when such recognition is not in your best interests or the interests of my employees.

Thank you for your continued support of our Company and our employees.

Sincerely,

Randy Andrews  
Chairman and Chief Executive Officer  
Andrews International