



## FOCUS ON HEALTHCARE

The healthcare sector is not only one of the nation's largest, it represents a particular set of security challenges and issues. Facilities and other assets, people, property, equipment, medicines, and medical supplies, have all become a primary target for theft, vandalism, property damage, and litigation. And as the industry continues to expand and become more technologically oriented, healthcare owners and operators require an extremely professional level of security planning, prevention, and protection.

Andrews International brings to its clients an integrated approach to security that provides a range of services and a proven level of reliability to meet both the conventional and extended security needs of the healthcare industry.

Professionals from Andrews International provide its clients with comprehensive guidelines for security, focusing on threat assessments, situation analysis, and meticulous planning to identify problems and issues before they arise. That approach is particularly important in these days of terrorist concerns and political action.

Facilities protection requires the highest level of security services related to access control, ingress and egress monitoring, patrols, and alarm monitoring.

### **Among the key services provided by the firm are:**

- Threat assessments, consulting and investigations
- Day-to-day operations of security operations
- Facilities protection
- Security of supplies, equipment, and controlled substances
- Crisis management
- Emergency/unusual event response

Andrews International is a management-and systems-driven company whose professionals have created and constantly refine an approach that evolves to meet the needs of its healthcare industry clients.

Company management works closely with clients to create customized security programs that focus on advance planning and preparation for all contingencies. The company's web-based workforce management system allows management to integrate personnel scheduling, accounting, and account performance analysis. Its human resources tool tracks each employee's performance and other information.

Andrews International also excels in account transition, rapidly becoming familiar with the client's needs, processes, policies and systems, in a seamless and transparent manner. The company's performance score card identifies key drivers that serve as a baseline for performance measurement.

The selection and training of Andrews International personnel are critical to the company's successful track record with a broad range of healthcare clients. The company's rigorous selection process includes thorough testing, background checks, past performance analysis, personality/integrity profiles, and other standards.

A comprehensive training program assures that Andrews International security personnel meet the highest standards of the industry, while personnel retention is much higher than the industry norm due to superior compensation packages and benefits.

### **Among industry organizations in which the company is active are:**

- American Society of Industrial Security (ASIS)
- International Association of Chiefs of Police (IACP)
- International Association of Bomb Technicians and Investigators (IABTI)
- Overseas Security Advisory Council (OSAC)